

## Nina Nguyen

### Summary

Nina is an experienced and trusted commercial advisor with a focus on major infrastructure projects across the transport, health, social and sport infrastructure sectors. Nina brings a holistic approach, combining her legal expertise with pragmatic commercial advice to provide innovative solutions to complex major projects, transaction management and project delivery. This approach is a unique combination of Nina's former roles as a Major Projects Lawyer with extensive experience working with government to deliver critical infrastructure projects and transactions and her expertise in strategic infrastructure planning during Nina's time in State government at Economic Development Queensland working on some of Queensland's cornerstone projects

Nina specialises in construction, infrastructure, government and procurement projects for Governments at the local, State and Federal levels, as well as private sector clients in the transport, health, water and social sectors.

### Employment History

#### July 2022 to Now Senior Manager

**Skotte Group**

- Commercial Lead for the Queensland Quarantine Management Program providing program and transaction management, procurement of key operational services and managing the interface between the Department and key stakeholders.

#### March 2021 – June 2022 Manager

**Ernst & Young**

- Advising the State of Queensland on the Queensland Quarantine Infrastructure Program. Leading the Legal and Commercial work stream to provide transaction management, procurement of key operational services and managing the interface between the Department and key stakeholders.
- Delivery Lead for 2 of the 37 submissions of the Inland Rail Infrastructure Improvement Program (2021), developing the business case and managing the interface between proponents, local stakeholders, the Commonwealth and EY's subcontracted resources.
- Developed the Detailed Business Case and Options Analysis for Stage 2 of the Gladstone to Fitzroy Project. EY was engaged as the financial and commercial advisor.
- Advised Stanwell Corporation on a \$250 million funding proposal to invest into key renewable energy projects identified to align with Queensland government renewable policies.

#### April 2019 – March 2021 Associate (Projects)

**Corrs Chambers Westgarth**

#### *Infrastructure*

- Advised the State of Queensland in respect of the Gold Coast Light Rail project, a public private partnership between the State of Queensland and Project Co, including the procurement of design and construct contractor and independent verifier for Stage 3.
- Advised the State of Queensland represented by the Sunshine Coast Hospital and Health Service in respect of the operation of the Sunshine Coast University Hospital by Project Co under the Project Agreement (a public private partnership between the State of Queensland and Project Co).
- Advised on the Cross River Rail project, a public private partnership project between the State of Queensland and Pulse Consortium for a \$5 billion AUD tunnel, station and development rail project.

- Advised Laing O'Rourke in respect of the delivery of the Morley-Ellenbrook Line project (\$700m) in Western Australia, Parramatta Light Rail project and the More Trains More Services infrastructure improvement program across New South Wales, all under an Alliance delivery model which adopted a collaborative partnership approach to risk allocation.
- Advised Laing O'Rourke in respect of a \$200 million AUD early works package required for the North East Link tunnel in Melbourne, Victoria
- Advised Queensland Alumina Limited (a subsidiary of Rio Tinto) in respect of infrastructure upgrades for an aluminum refinery in Gladstone, Queensland. The replacement program is equal to \$50 million AUD.
- Advised Yurika on multiple projects, including drafting and negotiating a construction contract, for the provision of 66kV overhead line extension and a construction contract for the provision of electrical services for the installation of 158 Wind Turbine Generators for Clarke Creek Wind Farm

*Infrastructure acquisition*

- Advised BP Australia and carried a due diligence for the establishment of a joint venture to acquire relevant infrastructure for the purpose of procuring, importing, storing and transporting jet fuel.
- Delivery lead for vendor due diligence for the acquisition of two solar farms in Australia for a German renewable energy corporation.

*Private sector development*

- Advised Stockland and carried out a due diligence in respect of the purchase of the Providence Project in the Ripley Valley Priority Development Area. Drafted and negotiated the sale contract for Stockland, a transaction value approximately \$170 million.
- Advised DWS in respect of the acquisition of, and design and construct of 895 Ann Street, Fortitude Valley (project value approximately \$110 million).
- Carried out due diligence for the acquisition of a residential tower in Brisbane, Queensland for a \$250 million development.

**January 2018 – April 2019  
Lawyer (Projects)**

**McCullough Robertson Lawyers**

- Advised Border Rivers Commission in respect of the reform process for the Border Rivers Commission in respect of operating and maintaining water infrastructure along the border of New South Wales and Queensland.
- Delivery lead for the legal chapter for the detailed business case for Stage 1A of the Ipswich Hospital Redevelopment Project for Building Queensland.
- Delivery lead for the legal chapter for the preliminary business case for the Bundaberg Hospital Redevelopment Project for Building Queensland.
- Provided advice in respect of the construction delivery method and risk assessment for the Nullinga Dam detailed business case for Building Queensland.
- Drafted a design and construct contract for the provision of design services and construction work for a Waste to Energy Facility, for Moreton Bay Regional Council.
- Drafted a managing contractor contract for the provision of design services and construction work for a stadium expansion for University of Sunshine Coast.
- Drafted a managing contractor contract for the provision of design services and construction work for the expansion of pool facilities for University of Sunshine Coast.
- Drafted a contract for the delivery of construction work for an Innovation Centre for James Cook University.
- Drafted a contract for the delivery of construction work for the Allied Health Centre for Southern Cross University.
- Drafted a bespoke ICT Rollout Agreement for the Switching on Darwin project between Darwin City Council and Telstra for Darwin City Council.

**April 2016 – January 2018**  
**Solicitor (Planning, Government, Infrastructure and Environment)**

**Colin Biggers & Paisley Lawyers**

- Provided strategic advice on the infrastructure funding and infrastructure planning for the proposed development of a master planned community in Mackay.
- Advised on the coordinated and integration of land use planning and infrastructure planning framework for future structure plan areas in Moreton Bay Regional Council.
- Drafted and negotiated infrastructure agreements between Sunshine Coast Regional Council, State of Queensland and UnityWater in respect catalyst infrastructure delivery in the Maroochydore central business district in the Maroochydore City Centre Priority Development Area.
- Drafted and negotiated various infrastructure agreements for the Palmview Master Planned Area for the delivery of catalyst infrastructure for the Sunshine Coast Regional Council.
- Provided advice in respect of the Kawana Waters development control plan and the proposed development of the Kawana Town Centre including drafting deeds of variations to the Master Plan and the Development Control Plans.
- Provided advice in respect of infrastructure charges and infrastructure credits for various residential developments in South East Queensland.
- Provided advice on the funding and management framework in respect of the delivery, operation and management of a pneumatic waste infrastructure network for the development of the Maroochydore central business district in the Maroochydore City Centre Priority Development Area.

**August 2015 – April 2016**  
**Assistant Development Manager**

**Economic Development Queensland**

- Management, calculation, and transfer of infrastructure charges priority development areas managed by EDQ.
- Provided advice on infrastructure charges, credits and offsets under the EDQ Infrastructure Funding Framework for both residential and non-residential uses.
- Negotiated infrastructure agreements relating to the whole of site material change of use approval given by the Minister for Economic Development Queensland (MEDQ) in the Greater Flagstone PDA.
- Managed catalyst infrastructure agreements including the debt facility with Queensland Treasury Corporation (QTC). This includes the calculation of infrastructure charges, offsets, and annual reporting.
- Represented the MEDQ in the Project Control Groups created under the catalyst infrastructure agreements to ensure the delivery of infrastructure and compliance of the agreements.
- Managed the internal governance process to brief the MEDQ to execute infrastructure agreements.
- Attended meetings with key developers, State government departments, local governments in relation to a variety of infrastructure matters.
- Represented the MEDQ at high-level meetings with QTC, key developer and other senior officers from various State government departments.

**April 2015 – August 2015**  
**Development officer**

**Economic Development Queensland**

- De-risking land for industrial development.
- Ran a live planning appeal involving the MEDQ against a development approval given for an industrial development at Willowbank.
- Advised on native title constraints to development industrial sites in South East Queensland.

**Qualifications/Memberships**

- Bachelor of Law
- Graduate Diploma of Legal Practice
- Admitted Solicitor of the Supreme Court of Queensland
- Admitted Solicitor of the High Court of Australia

**Honours and awards**

- 2017 Lawyers Weekly Rising Star of the Year finalist